

HOT TROPICS REAL ESTATE NEWSLETTER

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HOT TROPICS REAL ESTATE COSTA RICA

DECEMBER 15 - JANUARY 15



The Best Christmas Ever and The Happiest of New Years to you all! Make this the year that we see you In Costa Rica!

A CHRISTMAS AND NEW YEAR'S MESSAGE

A Place In The Mind

It seems obvious enough, from reading a million emails over the years that I have been here, that Costa Rica represents something in the mind, some ethereal place to which one escapes...a place that appears to be utopian, idyllic, serenely beautiful, untroubled and happy and tropical and warm where the mind wanders whenever one is either cold or unhappy with present circumstances: The spouse, the job, the weather, the kids...whatever, then one daydreams about warm tropical places with beaches and lovely, sensuai people that are always smiling and happy and carefree: An extension of the Gaugain daydream: those paintings of supple South

Sea island woman, forever languishing, brown-skinned, exotic and always with the scent of perfume, of blossoms, about them. There they are, fixed in the mind, draped on soft beaches with swaying palm trees. Those images ignite the passions and dreams of millions of people and are still being reproduced and pinned up on walls of millions of homes and dorms and hotels, throughout the world. Helping one escape from the reality, the tedium, the cold, the uptight, the pressures of the world. That is the universal appeal of the tropics and of Costa Rica and it does not matter whether that is real or not. It does not matter whether Costa Rica is truly that way or not. What matters is that it is, for most, positioned

in the mind that way. And anything that taps into that universal appeal, that invites people to escape to that imagined place, that enables people to pursue the dreamy smiles of happy, brown-skinned, laughing people, ahhh, that is the persistent reverie, the one that has been around for hundreds and hundreds of years.

Hawaii, Mexico, places that are not overly exotic and are easy to understand and are close and easily accessible to North Americans and Europeans, these are places to which endless numbers will always go. There are 250,000 Americans, living as permanent expats around Lake Chapala, in Ajijic, Mexico. Two or three million more come there every season to

consider it. And they do so because it is sort of familiar, yet warmer than their homes back in the States and Canada and Europe, and there are small brown people there that will take care of your needs and who do not charge much and it is somewhat recognizable and non-threatening. And, yes, it is warm and lighthearted and There, There, Ahhh, one can have a Life. Costa Rica is not as known, as familiar, as Mexico and Hawaii, of course, but the appeal is potentially even greater. And those who still, even today, ask where exactly is that "island of Costa Rica?" It is those, especially, who flock to any loud promotion that shouts about why Costa Rica is so much better than Mexico and Hawaii and yells at them that they should do it now! now! now! Because, after all, the Sky is Falling, the Dollar is Collapsing, things are bad in America and what do we do now? Why, one could just go to Costa Rica and there

find all of those things that people have been whispering about for years... The Best Kept Secret of Costa Rica is that it is so close, just sitting there, waiting for you. You can almost smell the frangi pangi flowers and look, look at how nice and beautiful the people are...

The truth is, of course, and as you old-time readers know very well, I am just not very good at hard-sell promotion. And so, having said that, I want to offer my Totally Honest Christmas and New Year's message:

Costa Rica is not perfect. It is not the flawless culmination of everyone's dreams.

But I know, I absolutely know, in this most imperfect of all worlds, that there is no place that is better than Costa Rica. It is still the very best place that there is.

I hope to see you here in 2008.

Be well, go good.

Harvey



Some Exceptional Listings from 2007

As the year comes to an end, we take a deep breath and review some of the more extraordinary listings that we have been fortunate enough to discover. From vacant land right on the beach with that rarity of all rarities, Full Title up to the sand, to Central America's first Airpark, to a luminous estate in the highlands of the Central Valley that would make you cry. These are some wonderful places.

Such properties in California, even today, would command prices four or five times what they are being offered for in Costa Rica. In Florida, two or three times the asking prices here.

In these extraordinary times of a declining dollar, you really should consider making the change to Costa Rica.

Please see these; one of them just might motivate you:

Above Nosara Beach, over an acre of View Land

<http://www.hot-tropics.com/realestate/listings/10041.html>

The Costa Rican Airpark. Owners will have the luxury of flying directly to their homes in this beautiful coastal location.

<http://www.hot-tropics.com/realestate/listings/10044.html>

Pacific Coast beach frontage, fully titled!

<http://www.hot-tropics.com/realestate/listings/10054.html>

Lovely Estate Home, Escazu.

<http://www.hot-tropics.com/realestate/listings/10048.html>

Incredible Escazu Home, Giveaway Price

<http://www.hot-tropics.com/realestate/listings/10053.html>

Large lot, Santa Ana, priced at half of today's market value

<http://www.hot-tropics.com/realestate/listings/10050.html>

5-Bedroom Home in Alto de las Palomas, Escazu

<http://www.hot-tropics.com/realestate/listings/10059.html>

Sensational So. Pacific Ocean View Lots at Pre Development Prices

<http://www.hot-tropics.com/realestate/listings/10061.html>

Newly Built Escazu Estate

<http://www.hot-tropics.com/realestate/listings/10045.html>

THE HOT TROPICS REAL ESTATE INVESTMENT FUND

Hot Tropics Real Estate has been doing business and investing in Costa Rica for 15 years.

The Hot Tropics Real Estate Investment Fund is a natural expansion and evolution of the company. The offering of this Fund is in response to requests from clients for a simple and safe way to continue to invest in the very highly profitable Costa Rica real estate market.

We are modeling this new Fund on the enormously successful real estate investment instruments, the REITs (Real Estate Investment Trusts). At the same time we chose to take advantage of the unique conditions of the Costa Rica property market.

Write for complete information on becoming a shareholder in The Hot Tropics Real Estate Investment Fund



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Real Estate from the
United States:

From Los Angeles Phone:
(310) 402 5128

From New York City:
(212) 372 7504

From Florida: **(305) 760
4791**

Inside Costa Rica,
call: **288 3615**

Any of these three phone
numbers will ring through
to the office of
Hot-Tropics, in Costa
Rica.

If we are not in the office,
please leave a call back
phone number and we
will return your call as
soon as possible.

**AND AGAIN, MERRY
MERRY CHRISTMAS
AND
THE BEST NEW YEAR
EVER!**

